

CODE 3 OCEAN COMPENSATION FACTORS

RATES ARE EFFECTIVE 1 MAR 00

CONUS West Cost Ports to Specified Rate Areas

<u>Destination</u>	<u>Low Carrier</u>	<u>Low Rate</u>	<u>Minimum 40-ft. Container Cost</u>	<u>Second Carrier</u>	<u>Second Rate</u>	<u>Minimum 40-ft. Container Cost</u>
Japan	MAEN	11.65	1,070.00	APLS	12.79	1,175.00
Okinawa	MAEN	19.15	1,694.00	APLS	20.63	1,825.00
Korea	APLS	12.63	1,160.00	MAEN	14.14	1,299.00

NOTE: The use of above rates are predicated on meeting the minimum density of 5.4 for Japan, 5.2 for Okinawa, and 5.4 for Korea. The 40-foot standard container cost reflected above is predicated on 59 measurement tons and is the minimum cost per container.

Specified Rate Areas to CONUS West Cost Ports

<u>Origin</u>	<u>Low Carrier</u>	<u>Low Rate</u>	<u>Minimum 40-ft. Container Cost</u>	<u>Second Carrier</u>	<u>Second Rate</u>	<u>Minimum 40-ft. Container Cost</u>
Japan	APLS	27.88	2,608.00	MAEN	30.90	2,891.00
Okinawa	MAEN	31.68	3,287.00	APLS	32.97	3,421.00
Korea	APLS	24.00	2,654.00			

NOTE: The use of above rates are predicated on meeting the minimum density of 5.5 for Japan, 6.1 for Okinawa, and 6.5 for Korea. The 40-foot standard container cost reflected above is predicated on 59 measurement tons and is the minimum cost per container.

Legend: MAEN - MAERSK LINE UNITED, INC.
APL - American President Lines Ltd.